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## **NAVY AND MARINE CORPS RECEIVE MORE THAN 250 e-BUSINESS PROPOSALS**

The Department of the Navy announced today that the latest piece of its strategy to transform the way Sailors and Marines live, fight, and work has shown rapid success. In fewer than 60 days of operations, the newly created Department of the Navy (DoN) e-Business operations office has already received more than 250 pilot project proposals from Navy and Marine Corps commands and activities. The proposals are designed to develop and pilot innovative e-Business solutions to improve business processes and quality of work or life.

"The e-Business operations office is another important step in our transformation strategy," says Charles P. Nemfakos, deputy under secretary of the Navy. "Our departmental strategy to bring about progressive change is based on two precepts. First, we're not creating new government infrastructure to pursue our goals, but instead we're harnessing the private sector to provide us our solutions. Second, to bring about some of the change, we're adopting proven electronic efficiencies which have been successful in the commercial arena."

The DoN e-Business operations office, located at the Naval Supply Systems Command (NAVSUP) in Mechanicsburg, Pa., has \$20 million available for funding and consultative services for e-Business pilots. The purpose of the pilot projects is to evaluate the latest technologies being used in the public and private sectors and demonstrate their viability and usefulness across the full range of Navy and Marine Corps functional areas. The goal for pilot initiatives is to demonstrate a proof of concept, generally within 90 days or less. The pilot submission and selection process is conducted via the internet.

The DoN e-Business operations office is a catalyst and enabler for implementing e-Business solutions. The office has two primary objectives. First is to be an e-Business innovation center, providing consultative services and idea sharing of the emerging uses of commercial e-Business solutions relevant to the Navy and Marine Corps. Second is to serve as a focal point for management of card and selected electronic transaction systems.

"This is an exciting opportunity to immediately initiate a project that has potential to improve the quality of work-life through process improvement, save money or reduce infrastructure," said Rear Adm. Linda Bird, vice commander of the Naval Supply Systems Command and head of the e-Business office.

More information on the DoN e-Business office is available on line at <http://www.don-ebusiness.navsup.navy.mil/>. Although the initial "pilot call" has identified a first pool of candidates, the office is looking for an ongoing flow of pilot ideas at any time for future funding consideration. The office expects to evaluate and select the initial pilot projects for funding within the next 30 days.

NAVSUP's primary mission is to provide U.S. naval forces with quality supplies and services. With headquarters in Mechanicsburg, Pa., and employing a worldwide work force of more than 9,000 military and civilian personnel, NAVSUP oversees logistics programs in the areas of supply operations, conventional ordnance, contracting, resale, fuel, transportation, and security assistance. NAVSUP is also responsible for quality of life issues for our naval forces including food service, postal services, Navy Exchanges, and movement of household goods.

[http://www.defenselink.mil/news/Dec2000/b12072000\\_bt730-00.html](http://www.defenselink.mil/news/Dec2000/b12072000_bt730-00.html)